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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 20\20

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
					<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
Hyundai	78%	78%	15 Days	\$161.00	\$7		2%	AI				19 KT	\$3,253
Mitsui OSK	17%	17%	16 Days	\$161.00	\$7		2%	AI				19 KT	\$3,253
OOCL	5%	5%	16 Days	\$161.00	\$7		2%	AI				19 KT	\$3,253

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 53\53

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Mitsui OSK	45%	45%	12 Days	\$160.00	\$7			AI				19 KT	\$3,173
OOCL	26%	26%	11 Days	\$160.00	\$7			AI				19 KT	\$3,173
Hyundai	9%	9%	13 Days	\$160.00	\$7			AI				19 KT	\$3,173
APL	8%	8%	12 Days	\$160.00	\$7			AI				19 KT	\$3,173
COSCO	6%	6%	16 Days	\$4,400 <sup>1</sup>	AI			AI					\$4,400
NYK Line	6%	6%	17 Days	\$160.00	\$7			AI				19 KT	\$3,173

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 6\6

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Mitsui OSK	50%	50%	22 Days	\$212.00	\$7			AI				19 KT	\$4,161
APL	50%	50%	22 Days	\$212.00	\$7			AI				19 KT	\$4,161

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 38\38

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
OOCL	39%	39%	17 Days	\$154.00	\$7		AI	AI				21 KT	\$3,059
Mitsui OSK	31%	31%	21 Days	\$154.00	\$7		AI	AI				21 KT	\$3,059
NYK Line	21%	21%	14 Days	\$154.00	\$7		AI	AI				21 KT	\$3,059
Neptune	6%	6%	31 Days	\$154.00	\$7		AI	AI				21 KT	\$3,059
APL	3%	3%	21 Days	\$154.00	\$7		AI	AI				21 KT	\$3,059

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 15\15

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
APL	67%	67%	21 Days	\$209.00	\$7			AI				19 KT	\$4,104
Hyundai	26%	26%	17 Days	\$206.00	\$7			AI				19 KT	\$4,047
OOCL	7%	7%	24 Days	\$209.00	\$7			AI				19 KT	\$4,104

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 17\17

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Mitsui OSK	71%	71%	17 Days	\$197.00	\$7			AI				19 KT	\$3,876
OOCL	24%	24%	18 Days	\$197.00	\$7			AI				19 KT	\$3,876
Hyundai	6%	6%	18 Days	\$197.00	\$7			AI				19 KT	\$3,876

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

*Monthly Market Share For: January 1997*

Month\Year: 39\39

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
NYK Line	29%	29%	21 Days	\$174.00	\$7		AI	AI				19 KT	\$3,439
OOCL	27%	27%	16 Days	\$174.00	\$7		AI	AI				19 KT	\$3,439
APL	15%	15%	16 Days	\$174.00	\$7		AI	AI				19 KT	\$3,439
Mitsui OSK	14%	14%	16 Days	\$174.00	\$7		AI	AI				19 KT	\$3,439
Hyundai	10%	10%	15 Days	\$174.00	\$7		AI	AI				19 KT	\$3,439
Neptune	5%	5%	21 Days	\$174.00	\$7		AI	AI				19 KT	\$3,439

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: January 1997

Month\Year: 219\219

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	48%	48%	10 Days	\$1,550 <sup>1</sup>	\$40 <sup>1</sup>		AI			\$500			\$2,090
Mitsui OSK	38%	38%	15 Days	\$183.00	\$7		42%	\$34				19 KT	\$5,716
Hanjin	11%	11%	11 Days	\$182.00	AI		AI	\$34				18 KT	\$4,104
Hyundai	2%	2%	10 Days	\$165.00	\$7		42%	\$34				18.5 KT	\$5,231

<sup>1</sup> Rate is per container